Macquarie Australia Conference 2022 _Transurban

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BASIS OF PREPARATION

This document includes the presentation of results on a statutory as well as non-statutory basis. The non-statutory basis includes Proportional Results and Free Cash. Numbers in this presentation are prepared on a proportional basis unless specifically referred to as statutory or total. All financial results are presented in AUD unless otherwise stated. Data used for calculating percentage movements has been based on whole actual numbers. Percentage changes are based on prior comparative period unless otherwise stated. Financial years are designated by FY and half years are designated by HY with all other references to calendar years. Refer to the Glossary for an explanation of terms used throughout the presentation.

West Gate Tunnel Project

Transformational project enhancing transport outcomes for Victoria

- Vital alternative to the West Gate Bridge, which carries over 200,000 vehicles per day and regularly experiences congestion
- WGTP will deliver around 70km of new traffic lanes, create more than 6,000 construction jobs and is expected to generate around \$11 billion in economic benefits for the State of Victoria¹
- Connection to CityLink will create an integrated network enabling safer, faster and more efficient trips for customers
- Value sources include CityLink and WGTP tolling mechanisms and CityLink concession extension





in travel time savings per trip expected for customers using the West Gate Tunnel³



of new and upgraded walking and cycling paths

WGTP progress update

- First Tunnel Boring Machine (TBM) has excavated around 550 metres of the outbound tunnel. Second TBM commenced tunnelling and excavated around 150 metres of the inbound tunnel
- More than 70% of widening works on West Gate Freeway now complete
- More than 600 metres of the new elevated roadway above Footscray Road has been built

1. Victoria State Government—Western Distributor Business Case (2015).

2. Victorian government West Gate Tunnel Project website

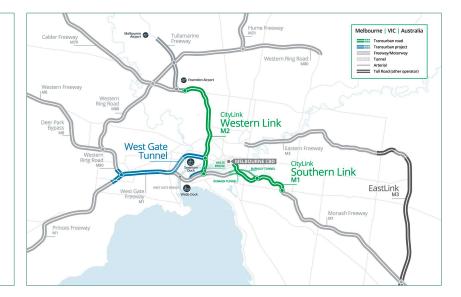
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WGTP - improving freight outcomes

With freight demands expected to increase significantly over time, Transurban roads, including the West Gate Tunnel, will play a key role in how freight travels in the future

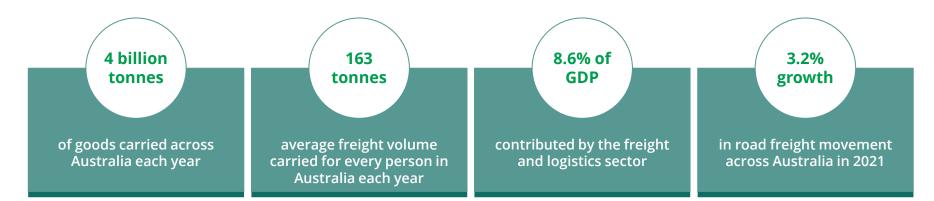
Long-term freight growth supported by West Gate Tunnel Project

- The West Gate Tunnel Project (set to open in 2025) is specifically designed to move heavy vehicle traffic away from local roads and support more efficient travel for all road users
 - direct freeway connection into the Port of Melbourne, allowing trucks to bypass up to 17 sets of traffic lights and representing significant time savings for logistics operators
 - new tunnel expected to shift more than 9,000 trucks per day off local roads in Melbourne's inner west improving amenity for local residents
 - increases road freight efficiency and optionality through the strengthening of bridges and addition of extra lanes on the West Gate Freeway, enabling use of High Productivity Freight Vehicles



1.

Freight pivotal to Australian economy



Criticality of road freight highlighted by COVID

- Resilience of large vehicle traffic across Transurban's assets demonstrated the vital role which freight plays in keeping the Australian economy moving
- Further underlined by strong growth in Australian road freight in 2021, which outpaced other modes of transport including rail, costal shipping and air freight
- Strong growth forecast to continue with total freight expected to grow 35 per cent from 2018 to 2040, and urban freight to grow 60 per cent from 2020 to 2040, in line with Australia's population growth projections

1. Quarterly trips/transactions (in thousands) on Transurban roads (Jun 2020-Mar 2022).





Insights hub

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Insights hub Safety v Freight v Travel v Future v Q

Insights hub

Explore our data

Every day, more than 2 million trips are made on our Australian and North American roads. Whether heading to work, visiting friends or delivering goods—every trip made contributes to the productivity and liveability of our cities.

Technology and data drive everything we do at Transurban, including helping make every one of these 2 million+ trips as safe and efficient as possible. The information we collect and analyse can also reveal lot about how cities grow and function. We use this information to improve our roads and ensure we continue to support our cities as they evolve over time.

Take a dive into our data on four key areas and learn more about the role our roads (and our operation of these roads) play in city life.





Group strategy



By understanding what matters to our stakeholders, we create road transport solutions that make us a partner of choice

Transurban investment proposition



Balancing growth in distributions over time and investment in new opportunities to increase long-term value

Supporting distribution growth



Continued momentum in traffic growth expected

Anticipate near and longterm traffic growth with ongoing economic recovery following COVID-19 and new asset capacity since 2019

Balance sheet capacity internally to fund existing near-term growth opportunities

Active balance sheet management reduces the need for external funding with the near-term pipeline weighted towards well-progressed greenfield projects and enhancement opportunities

Inflation benefit with near-term interest rate protection

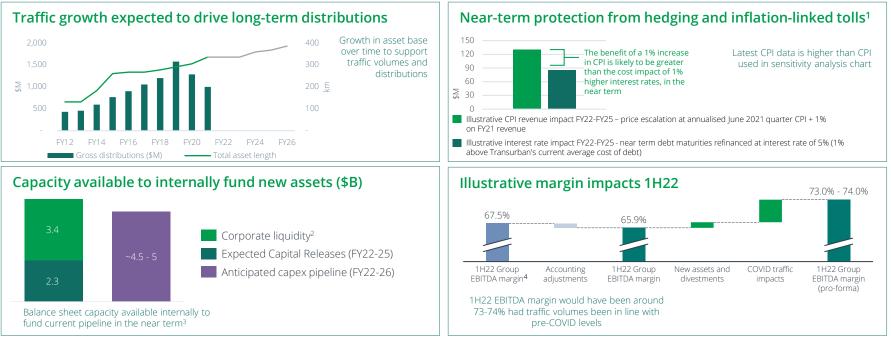
Debt hedging profile and inflation-linked toll escalations provide protection in a near-term rising interest rate environment

Delivering distribution growth

Long-term distribution growth expected to be supported by inflationlinked toll escalations, anticipated traffic growth and balance sheet capacity to pursue growth opportunities

Supporting distribution growth

Long-term distribution growth expected to be supported by traffic growth, inflation-linked toll escalations and balance sheet capacity



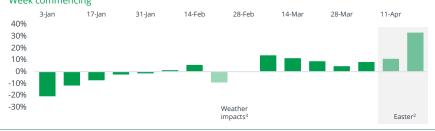
1. Refer to slide 19 footnotes 4 and 5 for further details.

- 2. As at 31 December 2021 net of 1H22 distribution payment.
- 3. Potential to use a portion of the additional Capital Releases, resulting from the increased stake in WestConnex, to minimise dilution in Free Cash per security.
- 4. Excluding accounting adjustments including reclassification of SaaS expenditure and non-cash impacts on maintenance models. Refer to 1H22 Results dated 17 February 2022 for further information.

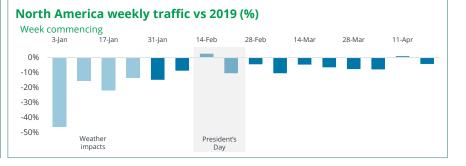
Weekly traffic data¹

Sydney weekly traffic vs 2019 (%) Week commencing 3-Jan 17-Jan 14-Feb 14-Mar 28-Mar 11-Apr 31-Jan 28-Feb 50% 40% 30% 20% 10% 0% -10% Weather -20% Easter² impacts

Brisbane weekly traffic vs 2019 (%) Week commencing



Melbourne weekly traffic vs 2019 (%) Week commencing 3-lan 17-lan 31-lan 14-Feb 28-Feb 14-Mar 28-Mar 11-Apr 10% 0% -10% -20% -30% -40%



Labour

Day

1. Traffic charts updated to Sunday 24 April 2022 based on unaudited internal Transurban road data.

2. Comparison week in 2019 on a common day basis contained the ANZAC Day public holiday. In 2022, Easter Sunday fell on 17 April. Easter Sunday in 2019 fell on 21 April.

3. ADT figures for Queensland assets not available for the period between 08:00 on 2 March to 23:59 on 6 March. Tolling was suspended during this time due to extreme rainfall events.

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Easter²

Traffic insights

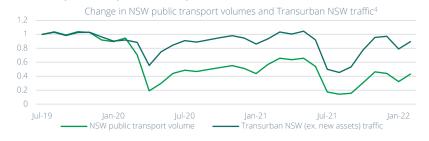
Continued preference for private transport over public transport for daily use

- Latest NSW public transport data¹ shows public transport volumes down almost 60% compared to July 2019, while Transurban's Sydney assets excluding new assets have recovered to within ~10% across the same period
- Concerns regarding personal health and safety in confined public spaces may • be contributing to a preference for private transport over public transport
- On average, daily public transport use for surveyed people in Sydney, • Melbourne and Brisbane is expected to be 22% below pre-pandemic levels with daily private vehicle use 16% above pre-pandemic levels²

Permanent and total shift away from workplace unlikely

- Flexible work arrangements offered by employers include varied start/finish times, varied leave options, condensed work week and job sharing
- Around 87% of recent survey respondents expect to do most of their work back in their workplace², with employees having previously reported increased collaboration and a separation between home and work as key reasons to get back to the office³

Private road transport usage has recovered closer to pre-pandemic level compared to public transport modes¹



Workday traffic trends across the Australian markets show a return to the CBD Sydney, Melbourne and Brisbane CBD



Office occupancy as a percentage of pre-COVID-19 levels by CBD (cumulative)⁶



1. Transport for NSW Open Data - Monthly Opal trip count by mode.

- 2. Independent survey commissioned by Transurban of more than 5.000 Australians, Americans and Canadians, reported in Transurban's Industry Report on Urban Mobility Trends, February 2022.
- Transurban's Industry Report on Urban Mobility Trends February 2021 and August 2020.

- 4. Excluding new assets M8/M5 East (opened/commenced tolling on 5 July 2020) and NorthConnex (opened on 31 October 2020).
- 5. Includes Transurban assets more exposed to CBD commuter traffic in Svdnev (LCT, CCT, ED), Melbourne (CityLink) and Brisbane (Clem7, Legacy Way and GBB) for illustrative purposes.
- 6. Property Council of Australia Office Occupancy survey.

Capital management approach



Balancing growth in distributions over time and investment in new opportunities to increase long-term value

Opportunity pipeline

Long term investment horizon and pipeline of opportunities in core markets enables Transurban to take a disciplined approach in growing the portfolio

	REGION	POTENTIAL OPPORTUNITIES ¹	NEXT 5 YEARS	5+ YEARS
Brisbane Melbourne ^{Sydney} Montreal Greater Washington Area	Sydney	Western Harbour Tunnel and Sydney Harbour Tunnel potential monetisation		\oslash
		M6 potential monetisation (formerly known as F6 extension)		\odot
		Beaches Link potential monetisation		\oslash
	Melbourne	North East Link potential monetisation		\oslash
	Brisbane	Gateway Motorway widening	\oslash	
		Logan Motorway widening	\odot	
		Broader network enhancements including in relation to Brisbane 2032 ²		\oslash
	North America	Phase 1 of Maryland Express Lanes Project	\odot	
	l.	Capital Beltway Accord	\oslash	
		Express Lanes enhancements and/or extensions	\oslash	
	/	Future traditional toll road and Express Lanes acquisition opportunities	\oslash	\odot
		Maryland Express Lanes Project future phases		\oslash
		Future opportunities in Quebec	\oslash	

1. No assurance can be given that these potential opportunities will eventuate on the timetable outlined or at all, or that Transurban will be able to participate in them. Transurban's ability to participate in any future projects or acquisitions will be subject to, among other things, applicable government processes and the receipt of relevant regulatory approvals.

2. Transurban is not a sponsor of the Olympic Games, any Olympic Committees or teams.

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Project updates

M7-M12 Integration Project overview and update

- M7 is a ~39km, four lane motorway between the M5 West at Prestons to the M2 at Baulkam Hills
- Proposal to widen the M7 from four to six lanes, including integrating the M7 into the future M12 through a new M7/M12 interchange
- Currently in Stage 2 of the NSW Government's Unsolicited Proposal Process and remains subject to assessment by the NSW Government



M7-M12 Integration Project—new connections for Western Sydney

- Transurban expects the M7-M12 to deliver a range of benefits to all stakeholders by supporting growth in Western Sydney. This is enabled by establishing a direct connection from the future Western Sydney Airport via M12 to key freight precincts, CBD, Port Botany and Sydney Airport
- Time savings. Customers are expected to save at least over four million hours of travel time per year following completion of the M7 widening¹
- Supporting growth in Western Sydney. Enhanced productivity on a key freight route with faster and safer road travel will likely support future growth in Western Sydney
- Capability to deliver. Transurban has the expertise and capability to deliver the widening and new interchange, along with integrating traffic flow from the future M12 into the M7 and broader Sydney assets

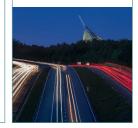
- Delivering value for government, community and business. Creating road transport solutions for government that provide a critical link for Western Sydney to key areas of commerce and leisure
- Benefitting local business. Working with local suppliers to support job creation through the construction phase
 - Continued support from investment partners. Continued collaboration with long-term investment partners expected to deliver value for all stakeholders

Timelines

- M7 widening and M7/M12 interchange expected to take around three years to complete
- Anticipate tendering process for D&C contractor to commence in 2022
- Work on the M12 Motorway is anticipated to start in 2022 and expected to be completed prior to the Western Sydney International opening in 2026

Fredericksburg Extension update

Contract adjustment agreed with D&C contractor on the Fredericksburg Extension Project resulting in an immaterial cost adjustment to Transurban and revised anticipated opening date of late 2023



1. Economic analysis prepared by AECOM.

Supporting distribution growth



continued momentum in traffic growth expected Balance sheet capacity internally to fund existing near-term growth opportunities Inflation benefit with near-term interest rate protection Delivering distributions growth

Glossary and notes

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Tolling escalation

MOTORWAY	ESCALATION	MOTORWAY	ESCALATION	
M2	Tolls escalate quarterly by the greater of quarterly CPI or 1%	West Gate Tunnel ¹	Tolls escalate quarterly by an equivalent of 4.25% per annum to 30 June 2029 and guarterly CPI thereafter	
LCT	Class A tolls escalate quarterly by quarterly CPI. Class A tolls cannot be lowered as a result of deflation. Class B tolls escalate quarterly by the greater of quarterly CPI or 1%	Logan Motorway	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as a result of deflation	
сст	Tolls escalate quarterly by quarterly CPI. The toll cannot be lowered as a result of deflation	Gateway Motorway	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as a result of deflation	
ED	Tolls escalate quarterly by the greater of a weighted sum of quarterly AWE and quarterly CPI or 1%	Clem7	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as a result of deflation	
M5 West	Tolls escalate quarterly by quarterly Sydney CPI. The toll cannot be lowered as a result of deflation	Go Between Bridge	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as a result of deflation	
M7	Tolls escalate or de-escalate quarterly by quarterly CPI	Legacy Way	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as a result of deflation	
NorthConnex	Tolls escalate quarterly by the greater of quarterly CPI or 1%	AirportlinkM7	Tolls escalate annually by Brisbane CPI. The toll cannot be lowered as	
M4	Tolls escalate annually by the greater of CPI or 4% to December 2040;		a result of deflation	
	the greater of CPI or 0% per annum to concession end	95 Express Lanes ²	Dynamic, uncapped	
M8 and M5 East	Tolls escalate annually by the greater of CPI or 4% to December 2040; the greater of CPI or 0% per annum to concession end			
M4-M5 Link and Rozelle	Tolls escalate annually by the greater of CPI or 4% to December 2040;	495 Express Lanes ³	Dynamic, uncapped	
Interchange ¹	the greater of CPI or 0% per annum to concession end	A25	Tolls escalate annually at Canadian CPI. Additional toll escalation applies when peak traffic volumes (for peak tolls) or total daily traffic volumes (for off-peak tolls) reach pre-determined thresholds	
CityLink	Tolls escalate quarterly by an equivalent of 4.25% per annum to 30 June 2029 and quarterly CPI thereafter			

1. Assets currently under construction.

 2. 95 Express Lanes concession includes the 395 Express Lanes and the Fredericksburg Extension (currently under construction).
3. 495 Express Lanes concession includes the 495 Express Lanes Northern Extension project, for which a binding proposal with the Virginia government has been accepted, with commercial close reached 1H22. Data relates to operational lanes only.

Near-term interest rate protection notes

Footnotes to slide 10 (Supporting distribution growth)

- 2. Based on 1H22 proportional toll revenue by asset excluding Roam Tolling and Tollaust revenue.
- 3. CPI linked category includes assets where toll prices increase at CPI or at the greater of CPI or a fixed percentage. Fixed at 4.25% (until 2029) category includes CityLink, where tolls escalate quarterly by an equivalent of 4.25% per annum to 30 June 2029 and quarterly CPI thereafter, which cannot be lowered as a result of deflation. Dynamic category includes the 95 Express Lanes and 495 Express Lanes, where toll price increases are dynamic and uncapped.
- 4. Illustrative interest rate impact calculation assumes the weighted average cost of AUD debt (proportional drawn debt exclusive of letters of credit).
- 5. Illustrative CPI revenue impact calculation is based on FY21 proportional toll revenue and traffic mix (which may vary in the future) and shows the estimated incremental revenue from a 1% increase in CPI (as appropriate to each asset) relative to the annualised CPI for each asset in the June 2021 quarter. The analysis assumes that the CPI increase occurs annually on 1 July each year and excludes assets that have dynamic pricing, as well as Roam Tolling and Tollaust revenue.

Glossary

TERM	DEFINITION	TERM	DEFINITION
95	95 Express Lanes	E-WAY	M5 West retail tolling brand
395	395 Express Lanes	FFO	Funds From Operations
495	495 Express Lanes	FFO/DEBT	Based on S&P methodology. FFO is calculated as statutory EBITDA (where EBITDA equals
1H/2H	First or second half of a financial year (unless specified otherwise)		revenue minus operating expenses, net of maintenance provision) plus dividends from
A25	A25 toll road		investments; minus interest paid, tax paid, and stock compensation expense. Debt is
AASB	Australian Accounting Standards Board		calculated as statutory drawn debt net of cash, foreign currency hedging and other liquid investments
ACN	Australian Company Number		FFO/Debt calculation methodologies may be subject to adjustments in future periods
ADT	Average Daily Traffic. ADT is calculated by dividing the total number of trips on each asset	FREDEX	95 Express Lanes Fredericksburg Extension project
	(transactions on CityLink) by the number of days in the period. For new assets, the count of days begins at the commencement of tolling	FREE CASH/FCF	Free Cash is the primary measure used to assess the cash performance of the Group.
AFSL	Australian Financial Services Licence	FX	Foreign Exchange
AMTN	Australian Medium Term Note	FY	Financial year 1 July to 30 June
ARSN	Australian Registered Scheme Number	GBB	Go Between Bridge
ASX	Australian Securities Exchange	GHG	Greenhouse Gas
AUD	Australian Dollars	GRI	Global Reporting Initiative
AWE	Average Weekly Earnings	GWA	Greater Washington Area meaning Northern Virginia, Washington DC, areas of Maryland
CAD	Canadian Dollars	GINA	and the surrounding metropolitan area
CAPITAL RELEASES	Capital Releases refer to the injection of debt into Transurban assets as assets mature, optimising balance sheets	HCV	Heavy Commercial Vehicle
сст	Cross City Tunnel	НОТ	High Occupancy Toll
CHF	Swiss Franc	HOV	High Occupancy Vehicle
COVID-19	Coronavirus disease 2019	HPFV	High Productivity Freight Vehicle
CPI	Consumer Price Index. Refers to Australian CPI unless otherwise stated	HSE	Health, Safety and Environment
CPP INVESTMENTS	Canada Pension Plan Investments	LEP	Logan Enhancement Project
CPS	Cents per stapled security	LCT	Lane Cove Tunnel
D&A	Depreciation and Amortisation	LCV	Light Commercial Vehicle
D&C	Design and Construct	LINKT	Transurban's retail tolling brand
DC	District of Columbia, United States of America	M&E	Mechanical and electrical
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortisation	M2	Hills M2
EDITOR	Eastern Distributor	M4	New M4
EMTN	Euro Medium Term Note	M4-M5	M4-M5 Link
ESG	Environmental, Social and Governance	M5 WEST	M5 West motorway
EUR	Euros	M7	Westlink M7
LON	20105	M8	M8 (previously the New M5)

Glossary

TERM	DEFINITION
MD	Maryland, United States of America
MDOT	Maryland Department of Transportation
MTQ	Ministère des Transports du Québec
N.M.	Not meaningful
N/A	Not applicable
NA	North America
NCX	NorthConnex
NEURA	Neuroscience Research Australia
NEXT	Project NEXT – 495 Northern Extension
NOK	Norwegian Krone
NPAT and NPBT	Net Profit After Tax and Net Profit Before Tax
NSW	New South Wales, Australia
NWRG	NorthWestern Roads Group
0&M	Operations and Maintenance
OTHER REVENUE	Other revenue includes management fee revenue, roaming fee revenue and advertising revenue and is recognised at the point in time the service is provided. Additionally, other revenue includes tolling services provided to third parties for which revenue is recognised over the period the service is provided. It also includes compensation received from third parties for a loss of toll revenue due to delays with construction completion, which is recognised when it is reasonably assured it will be collected.
РАВ	Private Activity Bond
PP	Private Placement
PPA	Power Purchase Agreement
PPP	Public Private Partnership
QLD	Queensland, Australia
RICI	Road Injury Crash Index. Serious road injury (an individual transported from, or receives medical treatment, at scene) crashes per 100 million vehicle km travelled
RIFR	Recordable Injury Frequency Rate
RUC	Road user charging
S&P	Standard and Poor's
SAAS	Software as a Service
SASB	Sustainability Accounting Standards Board
SEQ	South East Queensland
SERVICE AND FEE REVENUE	Service and fee revenue includes customer administration charges and enforcement recoveries

TERM	DEFINITION
SLN	Shareholder Loan Note. An interest bearing shareholder loan
SPV	Special Purpose Vehicle
STATE WORKS CONTRIBUTION	The capital contribution for WestConnex Stage 3A to be provided by Transport for New South Wales. This is separate to the NSW Government's 49% share of the equity funding commitment for WestConnex Stage 3A
STP/STP JV	Sydney Transport Partners Joint Venture
TAWREED	Tawreed Investments Limited. A wholly owned subsidiary of Abu Dhabi Investment Authority
твм	Tunnel Boring Machine
TCFD	Task Force on Climate-related Financial Disclosures
TFNSW	Transport for New South Wales is the government agency responsible for transport infrastructure and transport services in New South Wales. Roads and Maritime Services (RMS) was dissolved in December 2019 with all functions transferring to TfNSW
TIFIA	Transportation Infrastructure Finance and Innovation Act
TOLL REVENUE	Toll revenue includes revenue from customers, specifically tolls, service and fee revenue
TOLLAUST	Service provider including O&M and retail services to NSW assets
TQ	Transurban Queensland
TRANSURBAN CHESAPEAKE (TC)	Transurban Chesapeake owns 100% of the entities that developed, built, financed and now operate and maintain the 95 Express Lanes (including the Fredericksburg Extension which is under construction), 395 Express Lanes and 495 Express Lanes. Transurban has a 50% interest in Transurban Chesapeake
UN SDGs/SDGs	United Nations Sustainable Development Goals
UNDERLYING EBITDA	EBITDA excluding significant items
US/USA	United States of America
USPP	US Private Placement
VA	Virginia, United States of America
VDOT	Virginia Department of Transportation
VIC	Victoria, Australia
VTIB	Virginia Transportation Infrastructure Bank
WCX	WestConnex
WGF	West Gate Freeway
WGT/WGTP	West Gate Tunnel/West Gate Tunnel Project